

# EIT Digital seeks Director Benelux

## EIT Digital

EIT Digital is a leading European digital innovation and entrepreneurial education organisation, aiming at global impact through European innovation fuelled by entrepreneurial talent and digital technology. EIT Digital strengthens Europe's position in the digital world by delivering breakthrough digital innovations to the market and breeding entrepreneurial digital talent for economic growth and improved quality of life. EIT Digital helps business and entrepreneurs to be at the frontier of digital innovation by providing them with technology, talent, and growth support.

EIT Digital has a pan-European ecosystem of over 300 top European corporations, SMEs, startups, universities and research institutes, where students, researchers, engineers, business developers and entrepreneurs collaborate in an open innovation setting. This pan-European ecosystem is located in Amsterdam, Antwerp, Berlin, Braga, Budapest, Brussels, Eindhoven, Edinburgh, Helsinki, London, Madrid, Milano, Munich, Nice, Paris, Rennes, Stockholm, Trento, and San Francisco.

EIT Digital invests in strategic areas to accelerate the market uptake and scaling of research-based digital technologies (deep tech) focusing on Europe's strategic, societal challenges: Digital Tech, Digital Cities, Digital Industry, Digital Wellbeing, and Digital Finance. EIT Digital breeds T-shaped entrepreneurial digital talent focused on innovation through a blended Education Strategy that includes a Master School, an Industrial Doctoral School and a Professional School.

EIT Digital Benelux operates from its Co-Location Centre in Eindhoven (with Satellite Centres in Amsterdam and Antwerp). The Benelux partnership consists of currently thirty-five partners, of which seven universities and R&D institutes and twenty-eight companies. The Benelux partnership is especially active in the focus areas Digital Cities, Digital Finance, Digital Industry and Digital Wellbeing, and hosts business developers from the EIT Digital Accelerator. In the Education area the Node participates in the Doctoral School, Master School, Professional School and Summer School.

EIT Digital is an equal opportunity employer and values diversity. To build a strong digital Europe that works for everyone it is vital that we have diverse range of skills, knowledge and experience in the sector. Therefore, we welcome applications from anyone who meets the below criteria and encourage applications from women, ethnic minorities, and other underrepresented groups.

## The Position

The Director is the figure head of EIT Digital in the Benelux and drives the development of the partnership and the execution of the EIT Digital activities in the Benelux. Contribution to the EIT Digital sustainability including financing of activities, return on EIT Digital financial support, income generation from activities local sources of income;

The Director manages the Benelux Legal Entity and its team, is a member of the EIT Digital Management Committee, and collaborates closely with the EIT Digital C-level officers as well as with the EIT Digital Innovation Leaders and School Heads. The Node Director reports to the CEO of EIT Digital.

## Responsibilities

- Management of the EIT Digital Benelux Node daily operations and direct reports;
- Together with the Node Strategy Committee develop EIT Digital Benelux into an active, impactful, and recognised stronghold of EIT Digital in the Benelux, including the development of the partnership of EIT Digital in the Benelux;
- Align closely with and support the EIT Digital education and innovation leaders to guarantee operational excellence from the national partners in the education and innovation activities of the EIT Digital Action Lines in order to deliver on EIT Digital KPIs;
- Make the Co-location Centre in Eindhoven and the satellite Co-location Centres in Amsterdam and Antwerp a lively and vibrant place with multidisciplinary teams cross-pollinate including hosting startups;
- Act as the account manager to the EIT Digital Benelux partnership including business intros;
- Contribute to EIT Digital sustainability through acquisition of national and regional financial support for the EIT Digital operations in the Benelux amongst others via liaison with national Innovation programs.

## Qualifications

- Strong managerial industrial experience (15+ years) in development and execution of digital innovation strategies with industry, start-ups, scaleups, universities, and research institutes
- Track record in acquisition of private and public national and/or regional innovation financing
- Strong network in the Benelux (Business, VCs, Incubators, Innovation Centres, Universities)
- Strong international experience, especially in working with European multi-stake holder organizations.
- Academic education and background in computer science (at least MSc, preferably PhD)

- Strong presentation and public appearance skills in English (verbal, written) and ability to convey simple and effective value propositions and messages
- Hands-on with entrepreneurial mind set.

### KPIs

- Contribution from the Benelux partners to the EIT Digital KPIs;
- Contribution to the EIT Digital sustainability including financing of activities, return on EIT Digital financial support, income generation from activities local sources of income;
- Measurable economic and societal impact of EIT Digital in the national ecosystem;
- Size, quality and diversity of the Node partnership;
- Success stories and promotion activities in the Node.

### Languages

Fluent in English and in Dutch, excellent verbal and written communication skills.

### Employment

This is a full-time position. The place of employment is the EIT Digital Eindhoven Co-Location Centre, The Netherlands. Regular travel across Europe is required for this position.

### Development opportunities

Getting exposed to a multinational and disciplined work environment and contributing to a growing and recognised organisation, working in an entrepreneurial and integrated fashion with education, innovation, research centres and business partners.

### To apply

Please mail a resume and motivation letter to [director\\_benelux@eitdigital.eu](mailto:director_benelux@eitdigital.eu), outlining how your skills and experience meet the qualifications of the position. Applications without a motivation letter will not be considered. Additional information can be obtained via [careers@eitdigital.eu](mailto:careers@eitdigital.eu).

**Applications should be submitted before 5pm Friday August 8, 2020**