

# Business Lawyer

## About the Role

The EIT Digital Business Lawyer will support the management team and the staff of EIT Digital for all transactions and contracts that support the EIT Digital business including legal entities setup, staff, labour contracts, facilities, procurement, purchasing, equity contracts and positions, and business transactions that EIT Digital will deploy in the future in the context of its sustainability strategy. S/He will work in a proactive manner and shall be responsible for all contracts for the business transactions envisaged. As a non-limitative example, such transactions may include the creation of start-ups, partnership agreements with scaleups for the Accelerator of EIT Digital, the development of consultancy activities. The EIT Digital Business Lawyer will be a partner that will advise the team in complex legal matters and guarantee that all transactions comply with country laws and regulations.

## Main Responsibilities

- Development, deployment and management of the contractual policies and procedures across EIT Digital
- Support the EIT Digital staff and management team in the execution of contractual negotiations
- Development and maintenance of a contract management framework within EIT Digital to support its sustainability strategy e.g. revenue share, royalties, equity in start-ups, acceleration and industry engagement services
- Manage legal/contract related interactions with the partners, suppliers
- Evaluate new business partnerships with vendors and subcontractors
- Support the management on venture and equity portfolio transactions and contracts
- Support the management and HR on legal matters related to employees both in contentious and non-contentious areas.
- Support development and deployment of HR related contracts and procedures regarding employees and contractors
- Develop policies and deliver business-focused training on legal subjects

## Qualifications and Experience

- Master's degree in Law, practice at a Bar is a plus
- 10 years' experience as commercial/corporate lawyer
- 5-10 years of transactional experience, preferably in an in-house environment, negotiating a wide variety of commercial agreements

## Experience and Skills

- Experience in drafting, negotiating and managing a wide range of commercial contracts, including but not limited to contracts for internal stakeholders in venture, business development, procurement, technology, and finance
- Experience and comfort working with and advising with a high level of professionalism and outstanding business judgment
- The ability to revise agreements, propose strategic language, and negotiate with opposing counsel
- The ability to communicate issues to deal teams, raise salient issues, propose various strategies to limit risk, and help deal teams comply with terms and evaluate deals from a legal and risk perspective
- Experience in an international, intercultural setting on a European scale
- Highly analytical with a strong attention to detail.

- Comfortable to work in very high quality focused and deadline driven environment
- Hands-on and can-do mentality
- Team player and highly collaborative
- Relationship builder with outstanding managerial and negotiation skills
- Exceptional written/verbal communication and influencing skills

#### **KPIs**

- Timely and effective development and deployment of contractual policies and procedures
- Efficient execution of contract negotiations
- Efficient and cost-effective management of legal and contractual processes of EIT Digital

#### **Languages**

- Fluent in English, French and/or Dutch with excellent written and verbal communication skills
- Knowledge of any other EU is a merit

**Place of employment** EIT Digital Headquarters in Brussels, Belgium.

#### **About EIT Digital**

EIT Digital is a leading European digital innovation and entrepreneurial education organisation driving Europe's digital transformation.

EIT Digital delivers breakthrough digital innovations to the market and breeds entrepreneurial talent for economic growth and improved quality of life in Europe. It does this by mobilising a pan-European ecosystem of 270 top European corporations, SMEs, start-ups, universities and research institutes. As a Knowledge and Innovation Community of the European Institute of Innovation and Technology, EIT Digital is focused on entrepreneurship and is at the forefront of integrating education, research and business by bringing together students, researchers, engineers, business developers and entrepreneurs. This is done in our pan-European network of Co-Location Centres in Berlin, Budapest, Eindhoven, Helsinki, London, Madrid, Paris, Stockholm and Trento. We also have a hub in Silicon Valley. For more information, visit [www.eitdigital.eu](http://www.eitdigital.eu).

EIT Digital is an equal opportunity employer and values diversity. To build a strong digital Europe that works for everyone it is vital that we have diverse range of skills, knowledge and experience in the sector. Therefore, we welcome applications from anyone who meets the below criteria and encourage applications from women, ethnic minorities, and other underrepresented groups.

#### **To apply**

Please mail a resume and motivation letter to [business\\_lawyer@eitdigital.eu](mailto:business_lawyer@eitdigital.eu), outlining how your skills and experience meet the qualifications of the position.

Applications without a motivation letter will not be considered.

Additional information can be obtained via [careers@eitdigital.eu](mailto:careers@eitdigital.eu).

**Applications should be submitted before 5pm Tuesday March 31, 2020 CEST**