

The EIT Digital Accelerator is continuously looking for talented individuals to join our Access to Market and Access to Finance teams

About us

EIT Digital is a leading European digital innovation and entrepreneurial education organisation driving Europe's digital transformation.

EIT Digital delivers breakthrough digital innovations to the market and breeds entrepreneurial talent for economic growth and improved quality of life in Europe. It does this by mobilising a pan-European ecosystem of over 150 top European corporations, SMEs, start-ups, universities and research institutes. As a Knowledge and Innovation Community of the European Institute of Innovation and Technology, EIT Digital is focused on entrepreneurship and is at the forefront of integrating education, research and business by bringing together students, researchers, engineers, business developers and entrepreneurs. This is done in our pan-European network of Co-Location Centres in Berlin, Eindhoven, Helsinki, London, Paris, Stockholm, Trento, as well as in Budapest and Madrid. We also have a hub in Silicon Valley. For more information, visit www.eitdigital.eu.

EIT Digital is an equal opportunity employer and value diversity.

The EIT Digital Accelerator

The [EIT Digital Accelerator](#) accelerates the growth of deep tech digital scaleups by helping them secure target customers and raise capital in Europe and beyond. We are continuously looking for talented individuals in one of core locations in Finland, France, Germany, Hungary, Italy, The Netherlands, Spain, Sweden and the United Kingdom.

The Positions

- Business Developers are part of the European Access to Market (A2M) team and are focused on helping our supported scaleups find new customers.
- Access to Finance Specialists are part of the European Access to Finance team (A2F) and support scaleups with fundraising between €1m and €15m from international, local and corporate venture capital.

Qualifications

- A Master degree in Science, Technology, Engineering or Mathematics (STEM) is a requirement, Computer Science is an asset.

Access to Market

- at least 10 years of experience in the field of business development, sales or similar experience.
- CEO Startup/Scaleup coaching experience or having own founder/CxO experience.
- An own relevant network of potential buyers of innovative/deep tech digital products and services in your country (primarily large corporations).

Access to Finance

- 5 to 10 years of experience in fundraising for startups within a Venture Capital firm or similar experience.

- An own relevant network within the Investment world in digital in your country (Venture Capital, Corporate VC...).
- Strong financial skills, especially on business plan preparation, financial analysis and startup valuation.

Languages

- Fluent in English and in the language spoken at the chosen site of work
- Knowledge of any of the following languages Dutch, French, Finnish, German, Hungarian, Italian, Spanish or Swedish is a merit

How to apply

Please email a resume and a motivation letter to accelerator_jobs@eitdigital.eu, outlining how your skills and experience meet the qualifications of the position you apply for and indicate from which of our Co-Location Centres you would operate.

Applications without a motivation letter will not be considered.

Due to the large amount of applications we receive, we will only be able to follow up with shortlisted candidates