



# EIT Digital Accelerator

## Scaling Up European Digital Ventures

We support European digital technology ventures to scale up in Europe and beyond by helping secure target customers and raise capital. We break geographical boundaries and offer you access to a unique pan-European business network.

### Tailor-Made Support

Our program provides support based on every company's needs. We focus on two areas in particular: Our **Access to Market** team supports European digital scaleups with qualified lead generation and helps develop and define the go-to-market strategy as well as facilitate soft landings in new countries. Our **Access to Finance** team provides companies with fundraising guidance, preparation and investor connections they need to raise Series-A stage investment (€1-10 million).

### Pan-European Business Network

We leverage a strong and unique network of 130+ partners across Europe consisting of prestigious corporates, research centres and universities. A team of 40 experienced business developers and technology financing specialists operates from 14 major European cities and our Silicon Valley Hub.

### Additional Benefits

We offer access to talent through our Master and Doctoral Schools, where young professionals with technical and entrepreneurial skills are looking to join Europe's top tech companies. We also provide Europe-wide workspaces and communications support to spread the word about your company through our pan-European channels.

### Accelerator Support Package

Our business developers create an individual support plan building on the following pillars:

- Access to Market (A2M)  
Secure Customers
- Access to Finance (A2F)  
Raise Capital
- Access to Additional Services  
Knowledge, Talent, Space

### Partner Network

A selection of our industrial partners:



### Pan-European Presence



[eitdigital.eu/accelerator](http://eitdigital.eu/accelerator)

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## Accelerator Program

Based on your needs, our team will help you scale up your business. Our support period is 12 months, and can be extended for another 12 months. We don't take any equity in your company – only a fair support fee. We look forward to helping you scale your business to the next level.



## Admission Criteria

Are you a fast growing European technology startup ready to scale? Does your product or service leverage digital technology applied to industry, cities, wellbeing, infrastructure or finance? Do you already have market traction, customers and revenue? Do you need support in international customer acquisition? Then we are looking forward to helping you grow your business internationally.

## Contact info

You can apply to join the EIT Digital Accelerator throughout the year. For more information, contact: [accelerator@eitdigital.eu](mailto:accelerator@eitdigital.eu)

**Dolf Wittkämper**  
Head of EIT Digital Accelerator

## Proven Track Record

Since 2012, the EIT Digital Accelerator has supported more than 240 companies from different European countries access new markets and raise capital. In 2016, the A2M team facilitated over 2,500 leads for our portfolio scaleups via 45 events and trade shows across Europe.

This translated into €14 million of closed and follow-up deals. The A2F team enabled eight fundraising rounds in 2016 with a total volume of €22 million. The total amount of investment facilitated by the Accelerator crossed the €80 million mark.



## About EIT Digital

EIT Digital is a leading European open innovation organisation that brings together a partnership of over 130 top European corporations, SMEs, startups, universities and research institutes. EIT Digital invests in strategic areas to accelerate market uptake of research-based digital technologies and to bring entrepreneurial talent and leadership to Europe.

EIT Digital is a Knowledge and Innovation Community of the European Institute of Innovation and Technology (EIT). EIT Digital headquarters are in Brussels with co-location centres in Berlin, Budapest, Eindhoven, Helsinki, London, Madrid, Paris, Stockholm, Trento and a hub in Silicon Valley.