



# Access to Finance (A2F)

## Securing Venture Capital for Europe's Digital Scaleups

### Raising Venture Capital for Growth

EIT Digital's A2F team works with European digital companies to secure capital and accelerate their growth. We get you ready for investment, connect you with the right venture capital financing providers, and help you raise the funding your company needs to scale and achieve its potential.

### Pan-European Investor Network

The pan-European team offers direct access to an unrivalled network of more than 300 digital technology venture capital providers and corporate venture investors. Close relationships with European and global funds and corporates let us connect you to the most appropriate investors, improving outcomes and dramatically reducing time and effort to get your financing done.

### Experienced Fundraising Team

Our team of technology financing specialists knows what it takes for digital ventures to secure funding from professional venture capital investors. Our knowledge of the funding process and deep understanding of investors' exacting requirements make all the difference to your funding success. In 2016, the average investment size was €2.7 million with a total volume of fundraisings of €22 million.

### Digital Sector Expertise

EIT Digital's strength rests on in-depth knowledge of the digital space and, specifically, five well-defined verticals: Digital Industry, Digital Cities, Digital Wellbeing, Digital Infrastructure, and Digital Finance. Our thorough understanding of business models in these sectors is paramount to help your company raise financing.

### A2F Support Package

Get guidance, preparation and connections to raise €1-10 million in Series A investment:

- Financing needs assessment and fundraising strategy
- A2F investment readiness support and coaching
- Targeted connections to the right VC investors and corporate venture funds
- One-to-one calls and meetings with investors
- Access to exclusive matchmaking events with investors

### Proven Track Record

To date, we've helped companies raise more than €80 million.

<b>APPRL</b> €1.3m	<b>SECURITY MATTERS</b> €4.5m	<b>sentryo</b> €2.0m
<b>distribution</b> Simplifying Bus Distribution €6.0m	<b>NAVYO</b> €4.1m	<b>FAB<sup>TOTUM</sup></b> €1.5m

#### Since 2012

Investment facilitated by the Accelerator **€80m**

Total investment raised by the scaleups **€250m**

#### 2016

Average investment size **€2.7m**

Investment facilitated by the Accelerator **€22m**

You can apply to join the EIT Digital Accelerator throughout the year. For more information, contact: [accelerator@eitdigital.eu](mailto:accelerator@eitdigital.eu)

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[eitdigital.eu/accelerator](http://eitdigital.eu/accelerator)

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*Scaling up European Digital Ventures*