

EIT Digital is looking for

# Node Director UK

## EIT Digital

EIT Digital is a leading European digital innovation and entrepreneurial education organisation driving Europe's digital transformation.

EIT Digital delivers breakthrough digital innovations to the market and breeds entrepreneurial talent for economic growth and improved quality of life in Europe. It does this by mobilising a pan-European ecosystem of over 130 top European corporations, SMEs, start-ups, universities and research institutes; thus bringing together students, researchers, engineers, business developers and entrepreneurs in Co-Location Centres (CLC) in Berlin, Budapest, Eindhoven, Helsinki, London, Madrid, Paris, Stockholm, Trento, and in its hub in Silicon Valley.

## EIT Digital UK

EIT Digital UK operates from its new Co-Location Centre near Kings Cross Station in London. The UK partnership consists of 8 partners, of which 5 are universities and R&D institutes and 3 are commercial companies. In addition, 3 further organisations (1 university and 2 commercial) are at various stages of joining EIT Digital in the UK. The UK Node is especially active in the Innovation Areas of Digital Cities and Digital Finance and hosts business developers from the EIT Digital Accelerator. In the Education area, the Node participates in the Master School.

## The Position

The purpose of this job is to lead the EIT Digital UK Node including the management of the EIT Digital UK Legal Entity. The Node Director will manage the EIT Digital UK team, and will report to the CEO of EIT Digital. The Node Director will be a member of the EIT Digital Management Committee and will collaborate closely with the EIT Digital C-level officers as well as with the EIT Digital Action Line Leaders.

This is a full-time position. The place of employment is the EIT Digital UK at London CLC. Regular travel across Europe is required for this position.

### Responsibilities

- Management of the EIT Digital UK Node daily operations and direct reports
- Together with the Node Strategy Committee develop EIT Digital UK into an active, impactful, and recognised stronghold of EIT Digital in the UK, including the development of the partnership of EIT Digital in the UK
- Align closely with and support the EIT Digital Action Line Leaders to guarantee operational excellence from the national partners in the education and innovation activities of the EIT Digital Action Lines in order to deliver on EIT Digital KPIs
- Make the Co-location Centre in London a lively and vibrant place with multidisciplinary teams cross-pollinate including hosting startups
- Act as the account manager to the EIT Digital UK partnership including business introductions
- Contribute to EIT Digital sustainability through acquisition of UK national and regional financial support for the EIT Digital operations in France amongst others via liaison with national Innovation programs

### Qualifications

- 15 years of experience in digital innovation/transformation management positions, in industry and preferably across organisations
- Strong leadership and operational management skills; strong team player with hands-on capacity
- Strong experience in development and execution of digital innovation strategies with industry, startups, scaleups, universities, and research institutes
- Strong national network (Business, VCs, Incubators, Innovation Centres, Universities)
- Strong international experience, especially in working with European organisations
- Academic background in computer science or technical background with high digital relevance
- Track record in acquisition of European, national and/or regional innovation financing
- Strong presentation and public appearance skills in English (verbal, written) and ability to convey simple and effective value propositions and messages

### KPIs

- Size, quality and diversity of the Node partnership
- Contribution from the Node partners to the EIT Digital KPIs
- Measurable economic and societal impact of EIT Digital in the national ecosystem
- Contribution from the Node to EIT Digital sustainability in terms of new sources of income including return on investment of EIT financial support
- Success stories and promotion activities in the Node

### Languages

- Fluent in English with excellent verbal and written communication skills
- Knowledge of any of the following languages: French, German, Swedish, Finnish, Dutch, Italian, Spanish, or Hungarian is a merit.

### Development opportunities

Getting exposed to a multinational and disciplined work environment and contributing to a growing and recognised organisation, working in an entrepreneurial and integrated fashion with education, innovation, research centres and business partners.

### Contact

Willem Jonker, CEO EIT Digital; [willem.jonker@eitdigital.eu](mailto:willem.jonker@eitdigital.eu)

### Starting Date

As Soon As Possible

**To Apply:** Please mail a C.V. and cover letter, outlining how your skills and experience meet the qualifications of the position and stating how you heard about this opportunity to [node\\_director\\_UK@eitdigital.eu](mailto:node_director_UK@eitdigital.eu).

*EIT Digital values diversity and welcomes applications from all suitably qualified candidates regardless of age, gender, race, disability, sexual orientation, religion or ethnic background.*

**Applications should be submitted before April 15, 2017.**