

Country Lead for ARISE Europe Program

Applications should be submitted before July 31, 2017.

EIT Digital

EIT Digital is a leading European digital innovation and entrepreneurial education organisation driving Europe's digital transformation. EIT Digital delivers breakthrough digital innovations to the market and breeds entrepreneurial talent for economic growth and improved quality of life in Europe. It does this by mobilising a pan-European ecosystem of over 130 top European corporations, SMEs, start-ups, universities and research institutes; thus, bringing together students, researchers, engineers, business developers and entrepreneurs in Co-Location Centres (CLC) in Berlin, Budapest, Eindhoven, Helsinki, London, Madrid, Paris, Stockholm, Trento, and in its hub in Silicon Valley.

For more information, visit www.eitdigital.eu.

ARISE Europe is a program of EIT Digital designed with the ambition to stimulate regional growth in the following EU and Associated countries:

- EU Countries: Croatia, Cyprus, Czech Republic, Estonia, Greece, Lithuania, Malta, Poland, Portugal, Slovakia, Bulgaria, Latvia, Romania and Slovenia;
- EU Associated countries: Albania, Bosnia and Herzegovina, Faroe Islands, Former Yugoslav Republic of Macedonia, Moldova, Montenegro, Serbia and Turkey.

By cooperating with best local actors, ARISE Europe connects national and regional innovation and education ecosystems to EIT Digital's one, providing:

- Support to boost technology projects and startups at the European level
- Improved mentoring, market access & fundraising opportunities
- Enhancement of the quality of local digital professionals.

Job purpose

The purpose of the job is to support the growth of regional innovation ecosystems in the mentioned countries, by connecting those regional ecosystems to EIT Digital's innovation core functions: Action Lines, Business Communities, the EIT Accelerator.

Depending on his/her curriculum, network and skills, the Country Lead will be assigned a subset of the countries target by ARISE Europe. In performing his/her job, he/she will target and engage local Innovation Centres, regional and national governments and agencies, and any other type of relevant stakeholder. He/she will be responsible for the planning and execution of collaboration with those actors and will provide a broad range of strategic and operational advice and support.

The position

The "Country Lead" is a member of the ARISE Europe team. He/she will report to the ARISE Europe leader. This is a full time position.

Place of employment

Any of EIT Digital's Co-Location Centers: London, Paris, Berlin, Trento, Stockholm, Helsinki, Eindhoven, Madrid, Budapest.

Responsibilities

- In the assigned countries, disseminate EIT Digital's best practices and know-how.
- In the assigned countries, identify, contact and engage Innovation Centers, regional and national agencies and any other type of stakeholders relevant to the ARISE Europe program.
- Negotiate and finalize Cooperation Agreements
- Monitor and support the development of the collaboration
- Liaising with the Accelerator function, scout and engage scale-ups
- Support ARISE Europe education function
- Contribute to the continuous improvement of the ARISE Europe program.

Profile

- University degree in engineering, marketing, business, communications
- At least five-year experience in innovation management and business development in the European startup ecosystem
- Experience in the establishment and management of international partnership
- Experience in outreach activities in one or more of the targeted countries and knowledge of their innovation ecosystems highly desirable
- Documented personal networks are a major plus
- Excellent communication and interpersonal skills
- Superior presentation skills in English (verbal, written)
- Fluency in one or more other European languages spoken in an ARISE country is a plus
- Strong team player
- Enthusiasm, creativity, organizational talent; positive problem-solving, team-work oriented mindset
- Readiness to travel extensively in Europe

Contact

Fabio Pianesi, Head of External Collaboration, EIT Digital, fabio.pianesi@eitdigital.eu.

Starting date

As Soon As Possible

To apply

Please email Arise_countrylead@eitdigital.eu your resume and motivation letter, outlining how your skills and experience meet the qualifications of the position. Only shortlisted candidates will be contacted.

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