

Head of Equity Portfolio

EIT Digital

We believe in making and shaping a competitive digital Europe that is inclusive, fair and sustainable and aim at global impact through European innovation fueled by entrepreneurial talent and digital technology.

We embody the future of innovation by mobilizing a pan-European multi-stakeholder open-innovation ecosystem of top European corporations, SMEs, startups, universities and research institutes, where students, researchers, engineers, business developers and investors address the technology, talent, skills, business and capital needs of digital entrepreneurship.

We build the next generation of digital ventures, digital products and services, and breed digital entrepreneurial talent, helping business and entrepreneurs to be at the frontier of digital innovation by providing them with technology, talent, and growth support.

For more information, visit www.eitdigital.eu

The Role

The Head of Equity Portfolio has the mission of formalizing, managing and valorizing the EIT Digital equity positions in the ventures that we invest in, in particular within the EIT Digital Innovation Factory and the EIT Digital Venture Program.

These programs support EIT Digital partner organisations and individual entrepreneurs to create tech ventures, with equity committed to EIT Digital. The Head of Equity Portfolio is responsible for the full lifecycle of the EIT Digital equity positions, from acquisition to monetization.

The Head of Equity Portfolio manages the EIT Digital equity team and closely collaborates with the EIT Digital C-level officers and Node Directors. He or she reports to the EIT Digital Chief Innovation Officer.

The Head of Equity Portfolio reports to the Chief Innovation Officer of EIT Digital.

Main Responsibilities

- Formalize the EIT Digital equity positions, as committed in the activities by the EIT Digital partners and individual entrepreneurs, in collaboration with legal and operations. At the end of this process, EIT Digital is a shareholder in the specific ventures;
- Manage the EIT Digital equity portfolio when it comes to startup relations, including negotiations, shareholder reporting, key business metrics, startup maturity and valuation assessment;
- Valorize the EIT Digital equity positions through investor engagement and monetization opportunities, aligned with EIT Digital management;
- Report to management, including analytics, dashboarding, forecasting and management presentations; reporting in the context of EIT Digital processes and EIT Digital KPIs.

Qualifications and Experience

- 10+ years of international experience with the Venture Capital industry including strong expertise in startup equity portfolio management: startup assessment, startup valuations, startup investments, startup exits, and portfolio reporting;
- Strong network within the European investor community (angel/seed investors, venture capital).
- Entrepreneurial experience with startup/spinoff creation from the industry, universities, and research institutes;
- Strong academic education (at least MSc, preferably an MBA);
- Intimate knowledge of the digital space, including deep understanding of technology and market trends;



- Strong presentation and public appearance skills in English (verbal, written) and ability to convey simple and effective value propositions and messages;
- Hands-on with an entrepreneurial mindset.

Languages

Mastery of English, with superior verbal, presentation and written communication skills.

Employment

This is a full time position. Place of employment is preferably at **EIT Digital HQ in Brussels**, or at **one of the EIT Digital European Co-location Centre** with easy connection for travel in Europe might be considered. Regular travel across Europe is required for this position.

To apply

Please mail a resume and motivation letter to equity_head@eitdigital.eu outlining how your skills and experience meet the qualifications of the position. Applications without a motivation letter will not be considered. Additional information can be obtained via <https://www.eitdigital.eu/our-community/careers>

EIT Digital is an equal opportunity employer and values diversity. To build a strong digital Europe that works for everyone it is vital that we have diverse range of skills, knowledge and experience in the sector. Therefore, we welcome applications from anyone who meets the below criteria and encourage applications from women, ethnic minorities, and other underrepresented groups.

Applications should be submitted before 5pm CET of October 15 2021.