

## Head of EIT Digital Accelerator

### EIT Digital

We believe in making and shaping a competitive digital Europe that is inclusive, fair and sustainable and aim at global impact through European innovation fueled by entrepreneurial talent and digital technology. We embody the future of innovation by mobilizing a pan-European multi-stakeholder open-innovation ecosystem of top European corporations, SMEs, startups, universities and research institutes, where students, researchers, engineers, business developers and investors address the technology, talent, skills, business and capital needs of digital entrepreneurship. We build the next generation of digital ventures, digital products and services, and breed digital entrepreneurial talent, helping business and entrepreneurs to be at the frontier of digital innovation by providing them with technology, talent, and growth support. For more information, visit [www.eitdigital.eu](http://www.eitdigital.eu).

### About the EIT Digital Accelerator

The EIT Digital Accelerator ([www.eitdigital.eu/accelerator](http://www.eitdigital.eu/accelerator)) is at the heart of the EIT Digital strategy and supports growth of deep tech digital scaleups by helping them secure customers and investments in Europe. The EIT Digital Accelerator has been recognized as a world's top public Business Accelerator by UBI Global, and as one of the top 4 accelerator brands in Europe, according to Startup Heatmap Europe. Target scaleup customers are both from within and outside the EIT Digital ecosystem. Admitted scaleups are typically seeking to raise investments between 5 and 20 M€.

### About the Role

The Head of the EIT Digital Accelerator will lead the Accelerator to the next level. Specifically, he or she will drive the Accelerator to significantly increase its revenues and show a clear path to profitability; he or she will further expand the recognition of the Accelerator as the flagship program for deep tech scaleups in the digital space in Europe.

The Head of EIT Digital Accelerator reports to the Chief Innovation Officer of EIT Digital.

### Main Responsibilities

- Run the Accelerator business unit with own P&L.
- Manage the distributed Accelerator team with a focus on business delivery.
- Engage with internal and external stakeholders of the Accelerator to achieve business objectives.
- Effectively use marketing and communication tools to support the Accelerator's business objectives.
- Provide regular business updates to EIT Digital management including analytics, dashboarding, forecasts and business presentations.
- Provide timely reporting in the context of EIT Digital processes.

### Qualifications and Experience

- 10+ years of experience in a digital innovation management leadership position, ideally, at a startup/scaleup accelerator.
- Education in both technology and business at master's level: STEM MSc and Business Development.
- Intimate knowledge of deep tech startups and scaleups and their ecosystems, including current tech and market trends.
- Business acumen with track record of delivering results.
- Proven track record of successfully managing a geographically distributed team and driving them to

delivery.

- International exposure and experience working with C-level executives.
- Strong presentation and public appearance skills; ability to convey simple and effective value propositions and messages.
- Entrepreneurial/hands-on way of working.
- Operational excellence and attention to detail.

### Languages

Mastery of English, with superior verbal, presentation and written communication skills.

**Place of employment** Preferably at EIT Digital HQ in Brussels, although location at one of the EIT Digital European Co-location centres with easy connection for travel in Europe might be considered.

The Head of the EIT Digital Accelerator needs to be prepared to travel between the EIT Digital locations (Nodes and Brussels) as needed.

### To apply

Please mail a resume and motivation letter to [accelerator\\_head@eitdigital.eu](mailto:accelerator_head@eitdigital.eu), outlining how your skills and experience meet the qualifications of the position. Applications without a motivation letter will not be considered. Additional information can be obtained via <https://www.eitdigital.eu/our-community/careers/>

EIT Digital is an equal opportunity employer and values diversity. To build a strong digital Europe that works for everyone it is vital that we have diverse range of skills, knowledge and experience in the sector. Therefore, we welcome applications from anyone who meets the above criteria and encourage applications from women, ethnic minorities, and other underrepresented groups.

***Applications should be submitted before 5pm CET of Friday 13 August 2021.***