

Business Lawyer

EIT Digital

We believe in making and shaping a competitive digital Europe that is inclusive, fair and sustainable and aim at global impact through European innovation fueled by entrepreneurial talent and digital technology.

We embody the future of innovation by mobilizing a pan-European multi-stakeholder open-innovation ecosystem of top European corporations, SMEs, startups, universities and research institutes, where students, researchers, engineers, business developers and investors address the technology, talent, skills, business and capital needs of digital entrepreneurship.

We build the next generation of digital ventures, digital products and services, and breed digital entrepreneurial talent, helping business and entrepreneurs to be at the frontier of digital innovation by providing them with technology, talent, and growth support. For more information, visit www.eitdigital.eu

EIT Digital is an equal opportunity employer and values diversity. To build a strong digital Europe that works for everyone it is vital that we have diverse range of skills, knowledge and experience in the sector. Therefore, we welcome applications from anyone who meets the below criteria and encourage applications from women, ethnic minorities, and other underrepresented groups.

The Role

The EIT Digital Business Lawyer will support the management team and the staff of EIT Digital for all business transactions that EIT Digital will deploy in the future in the context of its sustainability strategy. S/He will work in a proactive manner and shall be responsible for all contracts for the business transactions envisaged. As a non-limitative example, such transactions may include the creation of start-ups, partnership agreements with scaleups for the Accelerator of EIT Digital, the development of consultancy activities. The EIT Digital Business Lawyer will be a partner that will advise the team in complex legal matters and guarantee that all transactions comply with country laws and regulations.

Main Responsibilities

- Development, deployment and management of the contractual policies and procedures across EIT Digital;
- Support the EIT Digital staff and management team in the execution of contractual negotiations;
- Development and maintenance of a contract management framework within EIT Digital to support its sustainability strategy e.g. revenue share, royalties, equity in start-ups, acceleration and industry engagement services;
- Manage legal/contract related interactions with the partners, suppliers;
- Evaluate new business partnerships with vendors and subcontractors;
- Support the management on venture and equity portfolio transactions and contracts;
- Support the management and HR on legal matters related to employees both in contentious and non-contentious areas;
- Support development and deployment of HR related contracts and procedures regarding employees and contractors;
- Develop policies and deliver business-focused training on legal subjects.

Qualifications and Experience

- Master's degree in Law, practice at a Bar is a plus;
- A minimum of 5 years' experience as commercial/corporate lawyer;
- 5-10 years of transactional experience, preferably in an in-house environment, negotiating a wide variety of commercial agreements;



- Experience in drafting, negotiating and managing a wide range of commercial contracts, including but not limited to contracts for internal stakeholders in venture, business development, procurement, technology, and finance;
- Experience and comfort working with and advising with a high level of professionalism and outstanding business judgment;
- The ability to revise agreements, propose strategic language, and negotiate with opposing counsel;
- The ability to communicate issues to deal teams, raise salient issues, propose various strategies to limit risk, and help deal teams comply with terms and evaluate deals from a legal and risk perspective;
- Experience in an international, intercultural setting on a European scale;
- Highly analytical with a strong attention to detail;
- Comfortable to work in very high quality focused and deadline driven environment
- Team player and highly collaborative;
- Relationship builder with outstanding managerial and negotiation skills;
- Exceptional written/verbal communication and influencing skills;

KPIs

- Timely and effective development and deployment of contractual policies and procedures
- Efficient execution of contract negotiations
- Efficient and cost-effective management of legal and contractual processes of EIT Digital

Languages: Fluent in English, French and/or Dutch with excellent written and verbal communication skills. Knowledge of any other EU is a merit.

Employment: This is a full-time position. Place of employment is at **EIT Digital office in Brussels**. Applicant may be required for occasional travel to other European Co-Location Centres.

To apply

Please mail a resume and motivation letter to business_lawyer@eitdigital.eu, outlining how your skills and experience meet the qualifications of the position. Applications without a motivation letter will not be considered. Additional information can be obtained via <https://www.eitdigital.eu/our-community/jobs>

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Applications should be submitted before 5pm CET Friday, June 18 2021

